



Staff Coaching Fees and Options
2020-2021 Season
(July 1, 2020 – June 30, 2021)

June 1, 2020 Special Note

Due to the COVID-19 pandemic, and the accompanying instability and insecurity to retaining current members and attracting new members for your coaching programs, institution of the fees in below 2020-2021 Season coaching options will be delayed until at least until September 1, 2020, and possibly longer. Volunteer hours will still be required to hold your current fee status. If you choose not to volunteer, the new coaching fees will apply.

Current Fees

Full Time Annual: \$1,440 Option to pay when billed in 10 installments.

Part-Time Annual: \$ 950 Option to pay when billed in 10 installments.

In late August, Club management will review summer operations and other metrics to better gauge the return of current members to the ice, the influx of new members, and overall revenue. The Club's current coaching fees could be further extended through the end of December. That is not a guarantee. All coaches are strongly encouraged to plan for the new fees regardless of the Club's decision September decision.)

Base Staff Coaching Fees

\$500/month Full Time

\$300/month Part Time (no more than 20 hours coaching per week, and will require office registration for lessons)

Note: As of July 1, 2020, there will no longer be satellite or team coaching categories. Satellite coaches may apply for a staff coaching position. Team coaching memberships are no longer required. (See Team Coaching below.)

Optional Volunteer Credit Program

\$150/month credit for participation in Club-coach volunteer program

- Participation required for the whole year, July 1 – June 30.
- 3 hours per month, or a total of 36 hours per year, volunteer time for Club events. These include Ice Chips, Boston Open and various qualifying and non-qualifying events hosted by the Club each year
- If a coach fails to meet their volunteer requirement by the end of the year, they will need to reimburse the Club for the full year difference between base staff fees and the volunteer credit rate. There will be numerous Club events at which to volunteer in a multitude of capacities. Volunteer opportunities will not be an issue.

Staff Coaching Fees Including Volunteer Credit Program

\$350/month Full Time

\$150/month Part Time (no more than 20 hours coaching per week, and will require office registration for lessons)

Seat Campaign

We are asking every staff coach to donate a minimum of 3 seats in the Club's new performance center. This is not a requirement to be on the Club's staff. But we believe it will reflect all coaches' commitment in joining the Club membership to help secure the Club's future, and to demonstrate their leadership to the Club's members. Seats are \$1,000 each, and if desired, may be paid for over a 5-year period. (E.g. \$50/month for 60 months.) Each seat name comes with inclusion in an on-line database featuring a photo (if desired) and biographical copy detailing that individual's experience or history with the sport and/or the Club. This is an opportunity to establish personal legacies for yourselves and loved ones for the next 100 years. Pledges may be made now and paid on a schedule of your own choosing over the next 5 years.

Memberships

As of the start of the 2020-2021 season, the Club is no longer allowing duplicate memberships in the Club. Staff coaches may only secure a coaching membership, or a supporting, Friends of the Club membership. This is to more accurately reflect the professional relationship between professional coaches, the membership and the Club. For those coaches who have already been elected to the Board of Directors, they will be grandfathered under the current coaching rules and may continue to hold dual memberships until they no longer serve on the Board.

Coaches' Families

Coaches with children may contract ice for their children, and enjoy other benefits of family memberships, including participation in Ice Chips, at no additional membership cost. This professional courtesy does not include Club payment of their children's U.S. Figure Skating fees or a right to vote in Club elections.

Team Coaches

As most team coaches are now employees of the Club, the staff team coach position is being eliminated as of June 30, 2020. For non-employees, team coaching at the Club is all on team-purchased ice, whether Theatre on Ice or Team Excel, and a staff position at the Club is not required. Non-staff coaches may not teach on Club ice unless by invitation of a Club staff coach to guest coach at the Club. This also requires approval by the Club office. If approved, guest coaching fees will apply. Non-staff coaches may also teach on non-Club ice by paying the Club's guest coaching fees.

Multiple Staff Positions

The Club continues to believe that it is a privilege to be on the coaching staff at The Skating Club of Boston, and not an entitlement. We understand the need for coaches to teach at other rinks and to generate new students from a variety of sources. We also believe this is good for the Club if you bring these students to the Club – whether they are new to the sport and they are ready for club membership, or if they are skating at another club but will benefit from the greater resources offered by the Club.

Returning to a previous long-held Club policy, as of July 1, 2020, Club coaches may no longer be on staff at another club or rink. They may only be on staff at the Club. Or they may be on staff at another club, and teach at The Skating Club of Boston as an invited guest coach or on non-club sessions. During the set period of the Club's affiliation with the Yarmouth Ice Club, and during their individual probationary period with the Club, Yarmouth coaches may be on staff with Yarmouth while still receiving staff privileges at the Club.